

INTEGRATION SOLUTIONS

Delivering a one-stop resource for the best in telecommunications equipment and integrations services



Integration Overview

Walker and Associates has worked on hundreds of specialized projects delivering telecommunications products, solutions, and services to telephone companies, cable TV providers, integrated communications providers, utility, and government markets. Walker's Integration Services team specializes in design engineering, project management, and integration services to provide our clients with a complete integrated solution.

Custom Integration Services

Walker is your one stop resource for the best in telecommunications equipment and integration services. Since 1989, Walker has pre-assembled hundreds of customized multi-vendor solutions in a variety of racks and enclosures. Whether we design it for you or you provide your own requested configuration, our trained professionals will assemble, wire, and test to meet your requirements and schedule. When it arrives at your site, it will be ready to uncrate and power up!

Service Offering

- Multi-vendor custom communications solutions
- Installation of racks, indoor or outdoor equipment enclosures, shelters, or ruggedized cases
- Integration for COE, CPE, COLO, or remote applications
- Single-bay or multi-bay configurations
- Documentation package can include Visio drawings and digital photos
- Special asset tagging requirements and UID labels



Why Walker?

We understand there are other companies capable of offering similar services, however, we pride ourselves in exceeding our clients' expectations and knowing we can deliver critical solutions in real-time. Through Walker and Associates' government sales team, we are building the same level of trust and relationships with the DOD, state and local governments, and our industry partners in the contracting arena.



PRICE

You will find our pricing is competitive and within budget.



SCHEDULE

Let us help you meet aggressively scheduled deadlines with our expedited services.



SERVICE

Our sales team specialists are ready and eager to assist you.



REPUTATION

With nearly 50 years of experience in distribution and integration of communications and networking equipment, Walker is a leading provider of technology solutions.

Shelters

Walker can provide new shelters or refurbish existing shelters that are provided to us. Our engineering team will work with you or your contractor on engineering a design to meet specific requirements and network specifications.

Optional Features

- Power Entrance Receptacle
- Signal Ports
- Cable Ports
- HVAC Ports
- Breaker Panel
- Antistatic Floor
- Outlets and Lighting
- Cipher Locks
- Bullet Proof Wallboard

Optional Solutions

- Racks & Cabinets
- Servers
- Switches & Routers
- Power Solutions
- Lighting
- Fire Detection
- Cable Management
- Antistatic Protection
- Fiber Cable
- Copper Cable
- Patch Panels
- Patch Cords



Relay Racks

Offering multi-vendor custom communications solutions in single-bay or multi-bay configurations.

Cabinet Solutions

Delivering indoor and outdoor cabinet solutions or ruggedized cases with custom configurations for wiring, hardware, and power.

Wall Mount Solutions

Providing wall mount solutions that focus on quality, ease of installation and functionality.

Staging, Provisioning, & Testing

Co-located in Walker's logistics center is a 26,000 sq ft environmentally controlled, fully equipped staging, integration, and configuration facility. Within this facility, a forty rack staging area has been established for the purpose of preconfiguring hardware and provisioning equipment prior to on-site installation. This ability reduces the number of on-site processes, project management time, and installation time. Currently, 3900 AMPs DC is available in this area with room for power expansion. A software networking lab also utilizes this space, which is available as an educational tool for Walker personnel, live demonstrations, proof of concept testing, benchmark performance testing, and network deployment services.

Delivering the Best in Assembly, Testing, and Packaging

Walker's highly skilled technicians thrive on perfection to ensure your equipment is assembled, tested, and packaged to the highest standards. Walker works to ensure that each configuration is integrated, manufactured and tested, and also performs inspections to ensure quality workmanship.

Sales Engineering and Technical Support

Walker's engineering team collectively provides more than 100 years of telecommunications engineering and implementation experience.

Specializing in design communications solutions for customer premise, central office, data center, outside plant, and network applications, Walker's engineering team can engineer solutions and develop a bill of materials for integration and kitting services, as well as provide design analysis, development, drawings, and specifications for integrated projects.



Contract Holder
Contract GS-35F-0419W

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C2 Contract: SPAWAR C2 COTS MAC Contract N65236-16-D-4820



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