

CAPABILITIES STATEMENT

COMPANY OVERVIEW

Walker and Associates offers comprehensive networking solutions to assist customers in lowering network costs through consolidation and investment protection, as well as provide solutions for speed of mission deployment through value added services. Walker has been delivering outstanding communication solutions since 1970 and is a women owned and family operated corporation.

- SAM REGISTERED
- Cage Code: 5U440
- Electronic invoices
- IMPAC cards gladly accepted, as well as other major credit cards

SPECIALTIES

Products

- Network Connectivity and Hardware
- Optical Technologies
- Outside Plant Products
- Power Systems
- SDN/NFV
- Security Technologies
- Software
- Storage Devices and Servers
- Switching and Routing
- Tactical Networking Devices
- Wireless

Services

- Distribution and Logistics
- Customized Deployment Kits
- Integration and Fabrication
- Product Installation
- Network Architecture and Design
- Customer Asset Management
- Customer/Virtual Warehousing
- UID Labels and Asset Tags
- Network Implementation
- Project Management

NAICS Codes

334111	334290	335911	335999	511210	517919	541512	541712
334112	334310	335912	423430	517110	518210	541513	541990
334118	334417	335921	423610	517210	532420	541519	811212
334210	334419	335929	423620	517410	541330	541618	
334220	335313	335932	423690	517911	541511	541690	

CONTRACT INFORMATION

Federal Contracts

- SEWP V Group C: NNG15SC96B
- SEWP V Group D: NNG15SC54B
- SPAWAR C2 COTS MAC Contract N65236-16-D-4820
- GSA Schedule 70: GS-35F-0419W
- USAF BPA
- COTS: Commercially Off The Shelf

Certifications

- California Public Utilities Clearinghouse Women Business Entity VON: 1KN00027
- State of North Carolina Historically Underutilized Business Woman Owned
- ISO 9001:2015 Certified



GOVERNMENT SUPPORT TEAM LEADS

Corporate Headquarters

Walker and Associates, Inc.
 7129 Old Hwy 52
 Welcome, NC 27374
 1-844-WALK-FED
 walkergov.com

Charleston Sales Office

Walker and Associates, Inc.
 1535 Hobby Street
 Suite 203F
 North Charleston, SC 29405

DOD-West and Strategic Accounts

Patricia Buelin
 Phone: 336-731-5280
 Toll-free: 800-222-5460
 patricia.buelin@walkerfirst.com

DOD-East and Civilian Agencies

Joey Manno
 Phone: 336-731-5315
 Toll-free: 800-491-3894
 joey.manno@walkerfirst.com

Federal Government (Civilian) and Carrier Federal Sales

John Lackey
 Phone: 800-840-2259
 Fax: 336-731-1647
 john.lackey@walkerfirst.com

DISA, White House, Pentagon, and Strategic Accounts

Pam Smith
 Phone: 336-731-5448
 Fax: 800-677-4192
 pam.smith@walkerfirst.com

TOP MANUFACTURERS

#

3M

A

Accurate Electronics
ADTRAN
ADVA Optical Networking
AFL
AlliedTelesis Labs
Allot
Alpha Technologies
American Power (APC)
Andrew

B

B&B Electronics
(IMC Networks)
Belden
Blackbox
Brocade
Burndy

C

C&D Technologies
Cambium Networks
Ceragon Networks
Charles Industries
Chatsworth Products
Ciena
CommScope
Coriant
Corning
Cortelco
CyberPower

D

Dell/EMC

E

Eaton
Eltek
EnerSys
ENET Solutions
Exalt Wireless
EXFO

F

Fluke Networks
Fortinet
Forum
Fujitsu America (FAI)
Fujitsu (FNC)

G

GarrettCom
GE Energy
General Cable
GNB Industrial Power
Grandstream Networks
Great Lakes Case & Cabinet

H

Harger Lightning
HellermannTyton
Hewlett Packard Enterprise
Hubbell Premise Wiring

I

Imagine Communications
Ixia

J

Juniper Networks

L

L-COM Connectivity
LDDF (Larus)
Lenovo
Leviton
Lynn Electronics

M

Middle Atlantic
Mitel
MNM
Motorola

N

Newmar
Newton Instruments

O

Omnitron
Optical Cable Corporation
Ortronics

P

Panasonic
Panduit
Plantronics
Polycom
Positron
Preformed Line Products
Pulse Secure

R

RAD

S

Siemon
SmartRG
Southwire
Sumitomo
Superior Essex
Supernano
Suttle
Symantec

T

Telco Systems
Telect
Tellabs
Thomas & Betts
Tii Technologies
Times Microwave
Transition Networks
Transtector Systems
Trimm
Tripp Lite
Trompeter

V

Vertiv
Viavi Solutions
Vidyo
Viking Electronics
VMware

W

Westell
Wilmore Electronics

Z

ZyXEL

