

CONNECT WITH WALKER:



MORE THAN DISTRIBUTION

Communications carriers have relied on Walker and Associates since 1970 to collaborate with them through industry changes, opportunities for growth, and technological advances. Today's carrier knows that experience matters, that product alone is not the sole test of a partnership, and that being more than a distributor matters. You are looking for a business built on integrity, who understands your challenges, and your opportunities, and who focuses on you so you can focus on your customers. You deserve more, and with Walker you get more.

Distribution and Logistics

With a broad range of products and services, Walker is the ultimate one-stop shopping point for all of your network needs. With an expansive 150,000 square foot warehouse and a dedicated warehouse staff that achieves 99.9% shipping accuracy, Walker makes it simple for you to purchase and install the products you need.

We maintain a thorough and efficient state of the art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, barcoding, scanning, configuration services, custom network deployment kits, and more.

Manufacturer Partnerships

Walker works hand-in-hand with each of our strategic manufacturer partners to forecast, plan, replenish, and effectively manage the product life cycle. We strive to hold stocking positions on the most commonly required equipment to allow you just in time delivery.

Innovative Technology Solutions

Count on Walker to proactively work with you on best of breed products from over 300 of today's leading manufacturers. Walker supports communications technologies such as Carrier Ethernet, switching and routing, optical transport, FTTX, SDN, NFV, cloud technologies, mobile backhaul, copper and fiber connectivity, VoIP, wireless, and more.

Engineering, Furnish, Install & Test (EFI&T) Services

Walker's installation and project management team offers design engineering, project management, and installation services to provide you with a complete EFI&T solution.

Integration Services

Our certified specialists and expert integration team makes it easy for you to incorporate new products into your network. With Walker's services, transition can be smooth even if you don't have the staff or the time to test your new products. We'll wire and assemble multiple products in cabinets and racks, configure, test, and verify your system for use, so when it arrives on your site, you'll know it's ready and meets your quality standards.

Network Architecture and Design

An integral part of Walker's professional services include network architecture, design, and implementation of networking products. Our engineering team has years of experience in all aspects of the network and we offer a variety of systems integration services including provisioning, systems verification and integration, traffic migration, and training.

Managed Services

Let our managed services provide you with the network peace of mind you need so that you can focus on core strategic business. Our managed services group and network operations center can tailor the best solution for your needs with a flexible menu of services ranging from full 24/7 services to limited monitoring and call out solutions.

Sales and Customer Support

Help is just a phone call away. Your dedicated sales team is trained and knowledgeable about the telecommunications industry. Our sales team knows your business and can assist in introduction of new products and technology trends, as well as take care of the day-to-day business of product delivery, price, and order placement.

Engineering and Technical Support

Collectively with over 100 years of telecommunications engineering and implementation experience, and today's industry leading manufacturer certifications, Walker's engineering and technical support team is available to assist with designing communications solutions for customer premises, central office, data center, outside plant, and various network applications.

eBusiness Online Account Services

Walkerfirst.com allows you direct access to business critical information including quote building, online ordering, dynamic availability, order status, invoice records, shipment tracking, proof of delivery details, RMA creation, and more. Let us help you grow your business efficiently as you capitalize on your Walker eBusiness online account. Account set up is free and easy! Register today at walkerfirst.com/register.

TOP MANUFACTURERS

#

3M
6connect

A

Actelis
Actiontec Electronics
ADTRAN
ADVA Optical Networking
Aerohive Networks
AFL Telecommunications
Alcatel-Lucent
Allot
Allworx Corporation
Alpha Technologies
Andrew
APC
Aruba Networks
AudioCodes

B

Bashlin Industries
Bekaert Corporation
Bourns
Brocade
Burndy

C

C&D Technologies
Cambium Networks
Carlson Electrical
Charles Industries
Chatsworth Products
Ciena
CommScope
Coriant
Corning
Cortelco
CyberPower

D

D-Link
Dell
Digium
Dyn

E

Eaton
Electric Motion
Eltek
EMC
Emerson Network Power
EnerSys
Entone
Erico
Exalt Wireless
EXFO

F

Fibrolan
Fujitsu (FNC)
Fujitsu America

G

GarrettCom
GE Energy
GENBAND
General Cable
Grandstream Networks
Great Lakes Case & Cabinet

H

Harger Lightning
Hellerman Tyton
Hewlett Packard Enterprise
Hubbell Power Systems
Hubbell Premise Wiring

I

ICC
Infoblox
iPhotonix
IronLink
ITW Linx

J

Jonard Industries
Juniper Networks

K

Klein Tools

L

Lynn Electronics

M

MacLean Senior Industries
Microsemi
Mitel

N

NewBasis
Newmar
Newton Instruments

O

OFS
Old Castle Precast

P

Panduit Corporation
Plantronics
Polycom
Positron
Preformed Line Products
Pulsecom
Purcell Systems

Q

Quality Metal Works
Quazite

R

RAD
Radiowaves
Rainbow Technology
Riverbed
RFS

S

Siemon
SmartRG
Sumitomo Electric
Supermicro
Suttle

T

Telco Systems
Telect
Tellabs
Thomas & Betts
TII Network Technologies
Transition Networks
Trimm, Inc.
Tripp Lite

V

Valcom
Vertical Communications
Viavi Solutions
Viking Electronics
VMware

W

Westell
Wilcom
Wilmore Electronics

X

XEL

Z

Zhone Technologies
ZyXEL Communications

For more information,
please contact a Walker
Sales Executive at
1-800-WALKER1
or visit walkerfirst.com.

