

GOVERNMENT SOLUTIONS



GSA Schedule 70 | CAGE Code 5U440 | SAM Registered
SEWP V Group C: NNG15SC96B | SEWP V Group D: NNG15SC54B
C2 Contract: SPAWAR C2 COTS MAC Contract N65236-16-D-4820



Contract Holder
Contract GS-35F-0419W

OUR SOLUTIONS

ACTIVE ETHERNET/GPON

Design and deploy a cost-effective active or passive network for delivering voice, data, and video applications.

- Broadband Service Delivery
- Digital Loop Carrier
- Ethernet Aggregation
- GPON/FTTX
- Hardened Outside Plant (OSP)
- Tools and Test Equipment

DATA CENTER

Build and manage the infrastructure necessary for delivering secure, scalable, and resilient access to mission-critical information and applications.

- Cable Management
- Copper/Fiber Cabling
- Fibre Channel
- Hypervisor
- Load Balancer
- Network Management
- NFV/SDN
- Patch Panels
- Power Solutions
- Racks and Cabinets
- Servers
- Storage/SAN
- Switches/Routers
- Tools and Test Equipment
- Unified Communications

IP EVOLUTION

Networks are undergoing tremendous change as IP replaces legacy ATM and TDM networks. Protect your current investment while delivering an advanced, next-generation network.

- Integrated Access Devices
- Media Gateways
- SONET/ATM/TDM
- Switches/Routers

SECURITY AND SURVEILLANCE

Secure and protect critical interests and assets with high-quality, IP-based CCTV video and intelligent video analysis.

- Analog/IP Cameras
- Content Analysis
- Encoders
- Ethernet Extension
- Firewalls
- Monitoring and Management
- Video Recorders
- Video Servers

TRANSPORT

Deliver advanced voice, data, and video applications over a highly-scalable and reliable high-speed network.

- Converged Packet Optical Solutions
- Digital Cross Connects
- Ethernet Aggregation
- Ethernet Extension
- GPON
- IP/MPLS
- Multiplexers
- Native Ethernet
- Optical Transport
- Packet Networking
- SONET/ATM/TDM
- Switches/Routers
- Tools and Test Equipment
- WDM/DWDM/CWDM

WIRELESS

Provide anytime, anywhere network access with a cost-effective, high performance wireless network for business-critical mobility.

- Distributed Antenna Systems (DAS)
- Point-to-Point
- Point-to-Multipoint
- Wireless LAN Access Points
- Wireless LAN Switches
- Wireless LAN Controllers
- Wireless Backhaul
- Tools and Test Equipment

WALKER VALUE ADDED SERVICES

Reduce cost and complexity of managing network infrastructure with a comprehensive portfolio of supply chain management solutions.

- Distribution and Logistics
- Engineering Services
- Integration and Fabrication
- Shelter Integration
- Customized Kits
- Materials Management
- Customer Asset Management Program
- Customer-Owned Materials Processing
- Customer/Virtual Warehousing
- UID Labels and Asset Tags

TOP MANUFACTURERS

| | | | |
|---|--|---|---|
| # 3M | D Dell/EMC | J Juniper Networks | S Siemon SmartRG Southwire Sumitomo Superior Essex Supermicro Suttle Symantec |
| A Accurate Electronics ADTRAN ADVA Optical Networking AFL AlliedTelesis Labs Allot Alpha Technologies American Power (APC) Andrew | E Eaton Eltek EnerSys ENET Solutions Exalt Wireless EXFO | L L-COM Connectivity LDDF (Larus) Lenovo Leviton Lynn Electronics | T Telco Systems Telect Tellabs Thomas & Betts Tii Technologies Times Microwave Transition Networks Transtector Systems Trimm Tripp Lite Trompeter |
| B B&B Electronics (IMC Networks) Belden Blackbox Brocade Burndy | F Fluke Networks Fortinet Forum Fujitsu America (FAI) Fujitsu (FNC) | M Middle Atlantic Mitel MNM Motorola | V Vertiv Viavi Solutions Vidyo Viking Electronics VMware |
| C C&D Technologies Cambium Networks Ceragon Networks Charles Industries Chatsworth Products Ciena CommScope Coriant Corning Cortelco CyberPower | G GarrettCom GE Energy General Cable GNB Industrial Power Grandstream Networks Great Lakes Case & Cabinet | N Newmar Newton Instruments | W Westell Wilmore Electronics |
| | H Harger Lightning HellermannTyton Hewlett Packard Enterprise Hubbell Premise Wiring | O Omnitron Optical Cable Corporation Ortronics | Z ZyXEL |
| | I Imagine Communications Ixia | P Panasonic Panduit Plantronics Polycom Positron Preformed Line Products Pulse Secure | |
| | | R RAD | |

CELEBRATED STATUS WITH LEADING MANUFACTURERS

Strategic relationships with industry leading manufacturers allow Walker and Associates to provide its customers a variety of additional value and services. Inclusion in sales meetings, manufacturer certified training, preferred pricing and stock rotation programs allow Walker to leverage the best opportunities and expertise for loyal customers like you.

- **Brocade** Elite Federal Partner
- **Ciena** Diamond Federal Partner
- **CommScope** National Distribution Partner
- **Coriant** #1 Distribution Partner in North America and Federal Partner
- **Juniper Networks** Elite Federal Partner
- **RAD** Leading Distribution Partner
- **Telco Systems** #1 Volume Distributor in North America
- **Viavi Solutions** Federal Partner



ABOUT WALKER AND ASSOCIATES

As a national women owned small business, Walker and Associates, Inc. is the premier supplier of telecommunications and networking solutions to government agencies and contractors. Walker’s extensive range of products from over 300 suppliers facilitates the delivery of high speed Internet, video, data and voice services to users worldwide.

Walker supports communications delivery technologies such as Switching, Routing, Wireless, NFV, Carrier Ethernet, VoIP, WDM, ROADM, Packet Optical Networking, SDN, Access Technologies, Active Ethernet, DSL, and more. Additionally, Walker provides a host of physical plant products including fiber/copper connectivity, power systems, indoor/outdoor enclosures and outside plant products.

In addition to supplying basic material, Walker also provides network deployment services, including product engineering, installation, systems integration and unsurpassed customer service. Walker performs important promotional, logistics, supply chain management and technical support services for its manufacturer base. Walker is ISO 9001:2015 certified and is a women owned corporation

If you have any questions regarding specific products, solutions, or applications, please contact your Walker and Associates Government Sales Associate at 1-855-925-5333 or visit walkergov.com.



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