

Customer Asset Management Program



Customer Centric Solutions

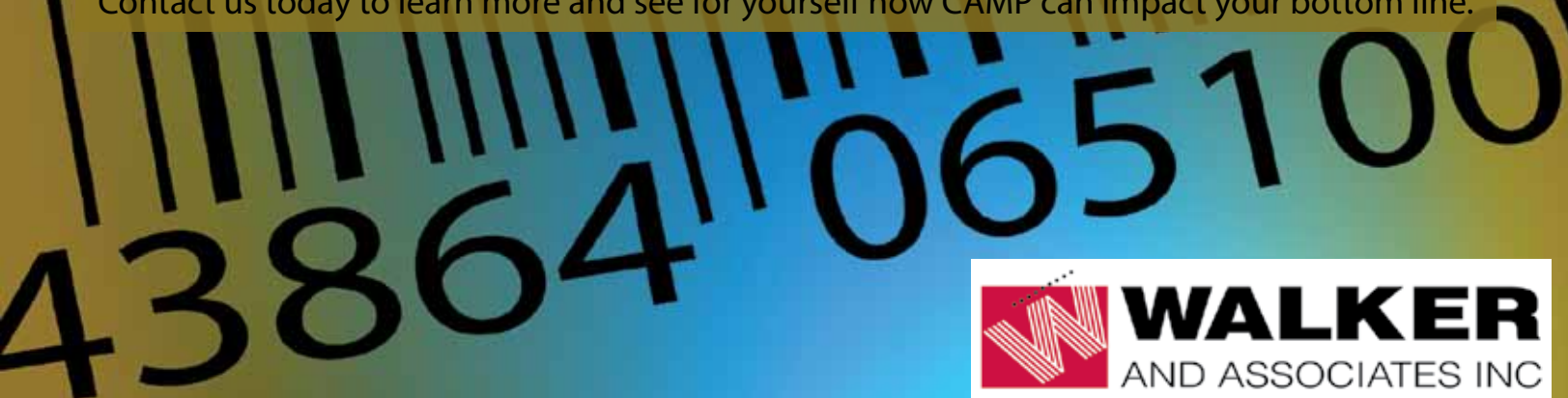
CAMP

Walker is more than your number one distribution source for state of the art telecommunications equipment; we can offer a variety of services geared towards management of "customer-owned" assets.

Our services can be selected as individual programs or a combination of CAMP services for a multifaceted program to satisfy all of your requirements, bringing value to your business needs.

Maximizing resources through effective allocation, tracking and reporting is within your reach. Since 1970, Walker and Associates has assisted customers with more than simply acquiring inventory to build networks. We know how to save you money, make you more efficient and more profitable. How? Customer Asset Management Programs are proven solutions for today's telecommunications service providers.

Contact us today to learn more and see for yourself how CAMP can impact your bottom line.



WALKER
AND ASSOCIATES INC



Through our extensive logistics expertise, Walker will customize a package to meet your specific requirements and provide a CAMP solution to meet your needs that can include:

- Warehousing, logistics, and management of customer owned inventory
- Bar-coding and scanning
- Asset tagging
- Serial number tracking
- Web based asset reporting and tracking
- Customized Network Deployment Kits
- Software and Firmware Loading
- Configuration Loading
- Customer owned/ Consignment inventory management



Menu of Services

Warehousing and Management of Customer Owned Inventory

Includes designated warehouse space for custom owned materials within the "Walker Distribution Facility". Service includes creation of "custom" warehouse within Walker's current MRP system, loading of all customer owned part numbers.

Configuration Load/Firmware Load

Includes loading of customer specified configurations on products within our Integration Facility. Service includes unpacking of product, powering product, loading of software and/or provisioning customer provided configuration and repackaging of product within original cartons.

Custom Labeling

Includes affixing "custom" labels to customer product to further enhance management of customer assets once deployed. Service includes placement of label at customer's preferred location and cost of labels, pre-approved by customer.

Asset-Tracking

This option includes serial-number and/or customized labeling tracking functions that are available through the web portal established for the customer's use.

This option can also be used in conjunction with the Custom Labeling option. Custom labels can be scanned for data that may then be displayed on the web portal for viewing and tracking.

Secure Web Views

This option provides a secure web portal for tracking of shipments, on hand inventory, purchase order inquiry, and invoice management. Web views can be made available to track the above selections regardless of any chosen option for Warehousing and Management of Customer Owned Inventory. Use the web view to report on assets, invoices, existing orders, etc.

Consignment Program

This option provides an avenue to sell slow moving or overstocked equipment. Walker will actively market for resale customer-owned materials for a specified period of time with a split between the parties of the revenue obtained.

Includes designated warehouse space for customer owned materials within the "Walker Distribution Facility". Service includes creation of a "custom" warehouse within Walker's current MRP system, and loading of all customer owned part numbers.

Reconditioning for Redeployment

This option provides a reconditioning process by Walker to customer products that may be de-installed in the field with the plan of redeployment.

Service Deployment Kits

Combine multiple parts from numerous manufacturers under one part number, customized for you. For ease of ordering your custom kit serves as one line item on a purchase order, and all of the items in the kit are packaged together.



7129 Old Hwy 52
Welcome, NC 27374
800.WALKER1
www.walkerfirst.com
info@walkerfirst.com

