

# INTEGRATION SOLUTIONS

## Mobile Backhaul Application

### Delivering the Best in Assembly, Testing, and Packaging

Demand for mobile services and associated RAN technology advancements are creating greater bandwidth requirements in the backhaul network. Wireless carriers are continually looking for ways to reduce backhaul expenses causing backhaul service providers to upgrade their networks with newer more efficient systems. Walker and Associates is about providing flexible solutions for our customers so they can upgrade their network at a pace that maximizes their ROI. We can assemble flexible Mobile Backhaul Cabinets that are customizable to do just that!

### Integration Services

Our network infrastructure solutions enable service providers to build a mobile backhaul network that is optimized for today's mobile world. These solutions provide unique, powerful, and feature-rich services, in addition to the following benefits:

- Reliable, market-proven solutions from leading manufacturers
- Versatile deployment options to meet any application need
- Robust and scalable infrastructure solutions enabling future growth
- Flexibility to support converged networks to accommodate both IP and legacy services
- Empowers revenue-generating services to reduce churn, attract new customers and increase ARPU
- Lower total cost of ownership (TCO)

### Product Solutions

- Microwave Radio Systems
- DWDM / CWDM
- Passive Optical Network (PON)
- Multi-Service Access Platform (MSAP)
- Carrier Ethernet Devices
- Pseudowire Gateways
- Wireless Backhaul Demarcation
- Network Interface Devices



**Mobile Backhaul  
Base Cabinet**

## Simplifying Network Deployments with Innovative Technology Solutions

Communications carriers have relied on Walker and Associates since 1970 to collaborate with them through industry changes, opportunities for growth, and technological advances. Today's carrier knows that experience matters, that product alone is not the sole test of a partnership, and that being more than a distributor matters. You are looking for a business built on integrity, who understands your challenges, and your opportunities, and who focuses on you so you can focus on your customers. You deserve more, and with Walker you get more.

### Distribution and Logistics

With a broad range of products and services, Walker is the ultimate one-stop shopping point for your network needs. We maintain a thorough and efficient distribution system that makes it simple for you to purchase and install the products you need. We save customers time and money with logistics expertise in warehousing, asset management, barcoding, scanning, configuration services, custom network deployment kits, and more.

### Innovative Technology Solutions

Walker works hand-in-hand with each of our strategic manufacturer partners to forecast, plan, replenish, and effectively manage the product life cycle. We strive to hold stocking positions on the most commonly required equipment to allow you just in time delivery. Walker supports communications technologies such as Carrier Ethernet, switching and routing, optical transport, FTTX, SDN, NFV, cloud technologies, mobile backhaul, copper and fiber connectivity, VoIP, wireless, and more.

### Sales and Customer Support

Help is just a phone call away. Your dedicated sales team is trained and knowledgeable about the telecommunications industry. Our sales team knows your business and can assist in introduction of new products and technology trends, as well as take care of the day-to-day business of product delivery, price, and order placement.

### Engineering and Technical Support

Collectively with over 100 years of telecommunications engineering and implementation experience, Walker's engineering and technical support team is available to assist with designing communications solutions for customer premise, central office, data center, outside plant, and various network applications.

### eBusiness Account Services

WalkerFirst.com allows you direct access to business critical information including pricing and availability, online ordering, order and shipment tracking, invoice records and more

