

MANAGEMENT

JANE BRIGHTWELL

VP of Federal, International,
and RBOC Sales (FIR)
336-731-5263
jane.brightwell@walkerfirst.com

GOVERNMENT FIELD SALES

JOE DEFRANCO

Lt. Col (ret) Marines
Acting Director, Field Sales
703-687-7861
joe.defranco@walkerfirst.com

OPEN

Federal Account Manager

Specialties:
Federal Civilian Agencies

JIM HOUHOULIS

Federal Account Manager
703-851-7838
jim.houhoulis@walkerfirst.com

Specialties:
DISA and DoD

MIKE SHOEMAKER

Strategic Federal Development
919-612-0422
mike.shoemaker@walkerfirst.com

Specialties:
North Carolina and South Carolina
Marines

GOVERNMENT FIELD SALES

PAT HARRINGTON

Col (ret), USAF
Strategic Federal Development
678-480-6624
pat.harrington@walkerfirst.com

Specialties:
Tennessee, Georgia, and Alabama
Air Force

RICH FERRANTE

Federal Sales Channel Manager
410-991-6029
richard.ferrante@walkerfirst.com

RICK DERTINGER

Strategic Federal Development
949-689-8044
rick.dertinger@walkerfirst.com

Specialties:
West Coast, FAA, DoE National Labs,
NASA, NIST, NOAA, USDA, Civilian
Agencies, and Washington Beltway

MIKE LAWSON

Federal Account Manager
757-589-7082

Specialties:
SPAWAR-Atlantic, Navy and Marines-East

GOVERNMENT INSIDE SALES

OPEN

Sr. Inside Sales Executive

Specialties:
Federal Government (Civilian)

JOHN LACKEY

Sr. Inside Sales Executive
800-840-2259
john.lackey@walkerfirst.com

Specialties:
Federal Government (Civilian)
and Carrier Federal Sales
(AT&T and Verizon)

PAM SMITH

Sr. Inside Sales Executive
336-731-5448
pam.smith@walkerfirst.com

Specialties:
DISA, White House, Pentagon,
and Strategic Accounts

PATRICIA BUELIN

Inside Sales Executive
800-222-5460

Specialties:
DOD-West and Strategic Accounts

JOEY MANNO

Inside Sales Executive
800-491-3894

Specialties:
DOD-East and Civilian Agencies

PROPOSALS & CUSTOMER SERVICE

CHRIS WALKER

Government Development Manager
336-731-5476
chris.walker@walkerfirst.com

OPEN

Customer Service Representative

WENDY DUNN

Customer Service Representative
336-731-5254
wendy.dunn@walkerfirst.com